# Xinyu (Cyndi) Hou

for cross-firm differences.

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Experience	Cambridge Judge Business School		2022-2024
	post-doctoral research associate at the Cambridge Endowment for Research in Finance (CERF) Cambridge Centre for Finance (CCFin) affiliated with the Finance subject group at CJBS and Trinity College Cambridge		
Education	s, St. Louis, MO, USA		
	Ph.D., Economics		2016-2022
	<ul> <li>Dissertation: "Law and Decisions in Corporations"</li> <li>Dissertation Committee: Philip H. Dybvig (Primary Supervisor), Gaetano Antinolfi, Scott A. Baker</li> <li>Nicolae Garleanu, Brett Green, John Nachbar</li> <li>Wuhan University, Wuhan, China</li> </ul>		
	B.A. in Economics and B.S. in Mathema	utics,	2012-2016
Research Interests	<i>Primary</i> : Law and Economics, Corporat Secondary: Banking, Economic Theory	e Finance	
Research Projects	(JMP) Limited Liability: Playing It Safe or Going Big?		
I RUJECIS	<b>ABSTRACT:</b> Does limited liability on damages improve social efficiency? I show that optimal liability rules trades off tort damages against benefits to outside stakeholders. Full liability promotes care but raises marginal costs, inducing less-than-efficient scale. Limited liability enhances scale but reduces care, proving more efficient than full liability when outside stakeholder value is high. As market competition grows, liability's impact on scale diminishes, and internalizing more damages would increase efficiency. We conclude that limited liability is not one-size-fits-all; tailored policies		

(Under review) Gambling for Redemption or Ripoff, and the Impact of Superpriority (*joint with Philip H. Dybvig*)

like requiring insurance for contractors and nuclear decommissioning trusts (NDTs) can help adjust

**ABSTRACT:** Asset substitution is gambling by firms switching to less efficient and more volatile projects. Gambling using derivatives is a sharper instrument, allowing owners to gamble just to what is needed, with negligible efficiency loss. In our results, "gambling for redemption" operates at small scale and is socially beneficial, while "gambling for ripoff" operates at large scale and is socially inefficient but benefits firm owners at the expense of bondholders. Gambling at scale is available in countries with weak legal systems, and in the U.S. for Qualified Financial Contracts (QFCs) granted exemption to bankruptcy provisions by superpriority laws. Availability of gambling at scale reduces firm value due to difficulty borrowing given potential gambling for ripoff.

## Direct Transfer and Guanxi in Resolving Contract Failure

**ABSTRACT:** Guanxi (relationship-building in China) has a mixed reputation. It can be used to implement corruption, e.g. to get a job for an underqualified relative, but it can also be used to facilitate beneficial trade. In this paper I compare guanxi to direct transfers. Both facilitate transactions, good and bad. The results show that if most projects are bad, it could be good to ban both guanxi and transfers. Otherwise, guanxi alone can be more helpful in facilitating beneficial transaction than a direct transfer alone, but having both channels can be even better for useful self-selection and therefore blocking transfers can be bad. Specifically, blocking transfer causes a decreased reliance on guanxi if the official's motive is aligned with the rest of the world, but it causes an increased reliance on guanxi if the official's motive is not so aligned.

#### (Work in progress) How Deep is Your Pocket?

**ABSTRACT:** We analyze the impact of investors' financial depth, referred to as "deep pockets," on decision-making in investments with significant downside. In a non-cooperative equilibrium, a free-rider problem can appear. A deep-pocket investor who do not want to "hold the bag" would avoid firms with substantial liabilities, leading to investments at lower scales and liability uncovered. Conversely, in a cooperative equilibrium, deep-pocket investors form partnerships or limited partnerships, allowing for the shared distribution of liability and risk. This leads to more efficient operational scale and aligns investors' interests by ensuring no single party is left "holding the bag." The partnership structure also further aligns the interests of the investors by providing protection since it must be dissolved and reformed if a partner exits.

## Conferences 2023

European Finance Association (EFA) 50th Annual Meeting Amsterdam; Financial Management Association (FMA) Annual Meeting Chicago; Best paper award: 12<sup>o</sup> Portuguese Financial Network Conference (PFN); World Finance Conference (WFC) Norway; 18th Annual International Symposium on Economic Theory, Policy and Applications (ATINER) Athens, Greece CERF Cavalcade, Cambridge CERFAS Cavalcade, Cambridge

#### 2022

CERF Monday lunch, Cambridge

## 2021

11th Annual Conference of the Summer Institute of Finance (SIF), Shanghai Advanced Institute of Finance (SAIF), Shanghai Jiao Tong University, Shanghai, China; Olin Business School Finance Brown Bag Seminar, Washington University in St. Louis, St. Louis, MO, USA;

Summer Program of Institute of Financial Studies (IFS) of Southwestern University of Finance and Economics, Chengdu, China

#### 2019

Summer Program of Institute of Financial Studies (IFS) of Southwestern University of Finance and Economics, Chengdu, China

SERVICESConference committee: Cambridge Corporate Finance Theory Symposium 2023<br/>Executive Committee: CERFAS (CERF Alumni Society)<br/>Help organize: Cambridge Corporate Finance Theory Symposium 2022,<br/>CERF Monday lunches/seminars,<br/>Cambridge - Nova Workshop 2022<br/>Reviewer: Research in Economics

Teaching Experience	Workshop (case study) Principles of Finance, <i>MFin, Cambridge</i>		Michaelmas term 2022-2023
	Instructor Money and Banking, Undergraduate, We	ashU	Summer 2018
	<ul> <li>Teaching Assistant</li> <li>Advanced Continuous-time Finance,</li> <li>Mathematical Finance, MSF, Wash</li> <li>Stochastic Foundations, MSF, Wash</li> <li>Political Economy, Undergraduate, W</li> <li>Applied Econometrics, Undergraduate,</li> <li>Money and Banking, Undergraduate,</li> <li>Innovation &amp; Intellectual Property, Finance,</li> </ul>	U U VashU te, WashU , WashU	Spring 2022 Spring 2020, Spring 2022 Fall 2020 Spring 2020 Fall 2018, Fall 2019 Fall 2017, Spring 2019 Spring 2018
	<ul> <li>Teaching Assistant (Undergraduate)</li> <li>Topology, Undergraduate</li> <li>Advanced Macroeconomics, Undergraduate</li> <li>Chaotic Dynamic System, Undergraduate</li> </ul>		Spring 2016 Spring 2016 Fall 2015
Teaching Interests	<ul> <li>Undergraduate and graduate levels</li> <li>Principles of Finance</li> <li>Corporate Finance Theory</li> <li>Stochastic Foundations</li> <li>Mathematical Finance</li> <li>Introductory/Intermediate/Advanced Microeconomics</li> <li>Money and Banking</li> <li>Game Theory</li> </ul>		
Computer Skills	MATLAB, R, STATA		
Personal	Citizenship: China Gender: Female Languages: Mandarin (native), English (fluent)		
References	<ul> <li>Philip H. Dybvig</li> <li>Olin Business School</li> <li>Washington University in St. Louis</li> <li>St. Louis, MO 63130</li> <li><i>E-mail</i>: dybvig@wustl.edu</li> <li>Gaetano Antinolfi</li> <li>Department of Economics</li> <li>Washington University in St. Louis</li> </ul>	John Nachbar Department of Economics Washington University in St. Louis St. Louis, MO 63130 <i>E-mail</i> : nachbar@wustl.edu Valerio Dotti Department of Economics Ca' Foscari University of Venice	
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